

## Pivotal Cloud

### Leverage the Power of a Cloud-Enabled Solution

Pivotal Cloud enables organizations to provide a complete and compelling CRM solution backed by the security, flexibility, and scalability of a hosted model. We deliver all of the industry-leading capabilities that you have come to count on from Pivotal without the challenges associated with traditional software on-premise deployments.



#### Reduced Risk

Pivotal is accessible through Avolin's secure and monitored online environment, mitigating your risk and increasing security



#### Anywhere Access

Provide your users with greater flexibility by enabling them to access Pivotal wherever they have an internet connection



#### Managed Services

Avolin handles upgrades, health checks, and code deployments, relieving the burden on your internal IT infrastructure



#### Long-Term Consistency

Avolin's cloud model provides long-term defined costs, which means no best guessing or unplanned expenses



#### Risk Management

Rest assured knowing your data is backed up and protected - you will recover quickly should any unfortunate event occur



#### Control Your Upgrades

Unlike with SaaS, you can upgrade on your own terms - Avolin's cloud enables you to control upgrades

## Powerful

Pivotal Cloud delivers the rich features that business professionals demand. All of the information and insights that you require are delivered through a complete and compelling user experience allowing you to focus on what is important. Your customer

## Robust

Pivotal Cloud is powered by the world's largest public cloud services provider, Amazon Web Services (AWS). As an Amazon partner, we are able to leverage the continual investments that Amazon makes across their platform.

Pivotal Cloud allows your business to grow without the need to invest in expensive data center technology. Our "instant on" model allows you to dynamically add computing power and storage capacity as you need it.

## Secure

Avolin's cloud infrastructure is highly-secure and very reliable. Amazon Web Services is a secure cloud services platform, database storage, content delivery with other functionality to help businesses scale and grow. We leverage the highest in network security, segmentation and volume encryption to not only provide you with the highest degree of data security but also reliability and flexibility. The reliability of AWS is respected worldwide, and you should feel assured that your Pivotal CRM will be hosted on one of the most reliable platforms available today.

## Flexible

Pivotal Cloud allows you to choose the infrastructure that best suits your business needs. Customers can opt for our Standard or Premium model. Whatever your choice, both options allow you to retain the customizations and workflows that are critical to your business. Both models are predicated on maintaining the customer's dedicated database. No co-mingling of data.

Pivotal Cloud brings you tremendous value and flexibility while retaining the familiarity and investment you've made in Pivotal. For example, other cloud solutions force you to surrender your perpetual licenses to move to the cloud, which is not true with Pivotal Cloud. With Pivotal Cloud, you keep your existing licenses, with the option to add more as needed.

## Support

Pivotal Cloud also gives your users the flexibility of access to both testing and production environments, the same flexibility you have today in your on-premise Pivotal solution. We offer a user acceptance testing (UAT) environment and production environment. Finally, we offer both single and multi-tenancy for the best fit for your business and your instance of Pivotal.

Avolin's infrastructure management brings value and greater efficiencies. Pivotal experts are responsible for important tasks like service pack upgrades, performance health checks, and deployment of modified code to your UAT and Production environments, saving you time and reducing risks. This allows you more time to focus on other IT-related needs within your organization, and less time on managing your Pivotal application.

## Learn More

To learn more, contact your Account Manager or email us at [info@avolin.com](mailto:info@avolin.com).

\* Note that Pivotal version 6.6 is a required for Pivotal Cloud

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The Avolin logo features the word "Avolin" in a bold, sans-serif font. The letter "A" is a dark purple, while the letters "v", "o", "l", "i", and "n" are a lighter, vibrant purple.

Avolin provides critical software solutions to enterprises around the world, specializing in Customer Relationship Management, Knowledge Management, IT Support and Supply Chain Management. Over 1,400 customers in more than 50 countries use our portfolio of solutions to help them provide outstanding customer service, keep their day-to-day operations running smoothly and make intelligent decisions based on relevant and real-time data. Our customers are at the center of everything we do and our singular goal is to deliver the right solutions for their industry-specific workflows helping to keep them at the forefront of their industries. For more information, visit [www.avolin.com](http://www.avolin.com).